

# Achieving Cost Savings and Enhancing ROI with OneAble: A Strategic Whitepaper



In the rapidly changing landscape of digital work environments, organizations face the dual challenge of enhancing operational efficiency and minimizing costs. Sophisticated browser-based access gateways emerge as revolutionary solutions that bolster security and operational flexibility while also markedly reducing IT-related expenses. This document explores how the adoption of such technology can yield significant cost reductions, typically in the range of 25 to 36%. Furthermore, the financial advantages derived from boosting employee productivity through these platforms can lead to additional cost savings of approximately 15%. These figures underscore the substantial economic impact that integrating these advanced solutions can have on an organization's bottom line, demonstrating their value in streamlining operations and fostering a more productive and cost-efficient work environment.

## **Introduction**

The transition to more agile, digital work environments has accentuated the demand for solutions that simplify processes and curtail expenses. Traditional IT infrastructures, dependent on costly hardware, software, and ongoing maintenance, impose a significant financial strain on numerous organizations. Innovations in this space serve as pivotal solutions, facilitating considerable cost-saving opportunities while endorsing secure, efficient, and scalable digital workplaces. These advancements represent a strategic response to the evolving demands of modern business landscapes, enabling

entities to navigate the challenges of digital transformation with greater ease and less financial burden.

## **Cost-Saving Advantages of OneAble**

### **Reduction in Endpoint Device Investment and Software License Costs**

By encouraging Bring Your Own Device (BYOD) policies and the utilization of cost-effective hardware such as Chromebooks, thin clients, or zero clients, solutions in this space significantly lower the demand for heavy investments in endpoint devices. Moreover, centralized application access reduces the need for individual software licenses, leading to considerable cost reductions. These strategies align with the evolving digital workspace trends, offering organizations a path to decrease overheads while maintaining or enhancing operational efficiency and security. Such approaches are pivotal in modernizing IT infrastructure, optimizing resource allocation, and achieving financial efficiency in a rapidly changing technological landscape.

### **Decreased Maintenance and Operational Costs**

Simplified IT operations can be achieved through centralized management, which can substantially cut the costs tied to device maintenance and management. Utilizing a Kubernetes-based deployment model enhances this further, improving scalability and cost efficiency. This ensures that organizations utilize only the necessary resources, optimizing their investment and minimizing waste. Such solutions prove crucial for businesses aiming to streamline their operations and allocate resources more effectively in today's technology-driven environment.

### **Enhanced Security with Reduced Need for Additional Tools**

By circumventing the necessity for conventional Data Loss Prevention (DLP), Mobile Device Management (MDM), and endpoint protection tools through secure access gateways, such solutions not only bolster organizational security but also eradicate the associated costs of these

security measures. This approach streamlines both the security infrastructure and the financial expenditure on security within an organization, demonstrating the efficiency and cost-effectiveness of integrated security solutions in protecting digital assets.

### **Real Estate and Energy Savings**

The support for remote and hybrid work models reduces the demand for physical office space, significantly lowering real estate costs. Additionally, the energy efficiency of supported devices like thin clients contributes to energy savings and supports sustainability goals.

### **Intellectual Property Protection and Centralized Management**

Safeguarding against intellectual property theft and enhancing version control and application management are key strategies that lead to cost savings by protecting organizational assets and diminishing administrative burdens. Effective solutions that incorporate these capabilities can provide substantial financial benefits, ensuring the security of sensitive information and streamlining IT processes. This comprehensive approach to asset protection and process optimization is essential for organizations looking to safeguard their innovations and operate more efficiently.

### **Enhanced Productivity and Further Cost Savings**

Implementing sophisticated access and productivity platforms can have a direct impact on cost savings, while also indirectly contributing to financial gains through increased employee productivity. The integration of monitoring and productivity tools within such platforms optimizes workforce efficiency, which could lead to an additional 15% in cost savings by maximizing the value derived from each employee's work hours. An increase in productivity, rooted in non-intrusive monitoring and embedded time management features, can turn operational efficiency into a strategic benefit for any organization.

### **Conclusion**

The holistic adoption of advanced integrated platforms presents a significant opportunity for organizations to reduce their operational costs by an estimated 25 to 36%, with the added potential for further cost savings realized through enhanced employee productivity. This dual advantage of direct cost reduction coupled with indirect savings from productivity enhancements positions such solutions not merely as facilitators of digital transformation, but as strategic assets for financial optimization and competitive advantage in the digital age.

This whitepaper provides a detailed analysis of the significant cost savings and productivity enhancements that can be achieved with advanced integrated technology platforms. It showcases the potential these solutions have to revolutionize financial and operational strategies for organizations navigating the complexities of modern work environments.

## About the Company

*OneAble stands at the cutting edge of digital security and workspace innovation. With our secure, browser-based workspace, powered by a unique containerized architecture, we offer businesses unparalleled defence against cyber threats. Our platform integrates advanced AI capabilities to enhance governance, risk management, and compliance, ensuring intellectual property remains secure across all sectors. Designed to optimize resources and adapt to individual needs, OneAble not only safeguards your digital assets but also drives efficient, sustainable digital transformation. With OneAble, organizations achieve a minimum 15% increase in productivity and up to a 31% reduction in operational costs.*

## About Author

*Mr. Sashank Palaparthi, CTO & Founder*

*A visionary IT leader with 24 years of comprehensive experience across technology and entrepreneurship. Renowned for developing innovative products in SaaS, Cloud, Virtualization, and Information Security, and for building and leading high-performance tech teams. With a proven track record of bootstrapping startups, the author brings a wealth of expertise in creating product roadmaps, scaling operations, and leading strategic initiatives aimed at propelling tech companies into their next growth phase.*